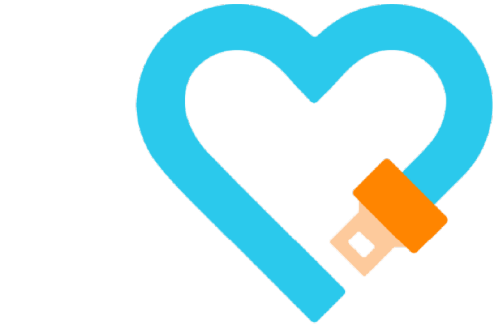


HopSkipDrive

Transporting kids to their highest potential

Youth transportation is complex, costly and stressful

The yellow bus doesn't meet today's school transportation needs



480,000 buses every day
$25B industry

High emphasis on trust and safety rules out other solutions

Individual mandates (special needs, foster, homeless) wreak havoc on fixed routes

Severe bus driver shortage stresses system

Families can't be in multiple places at once

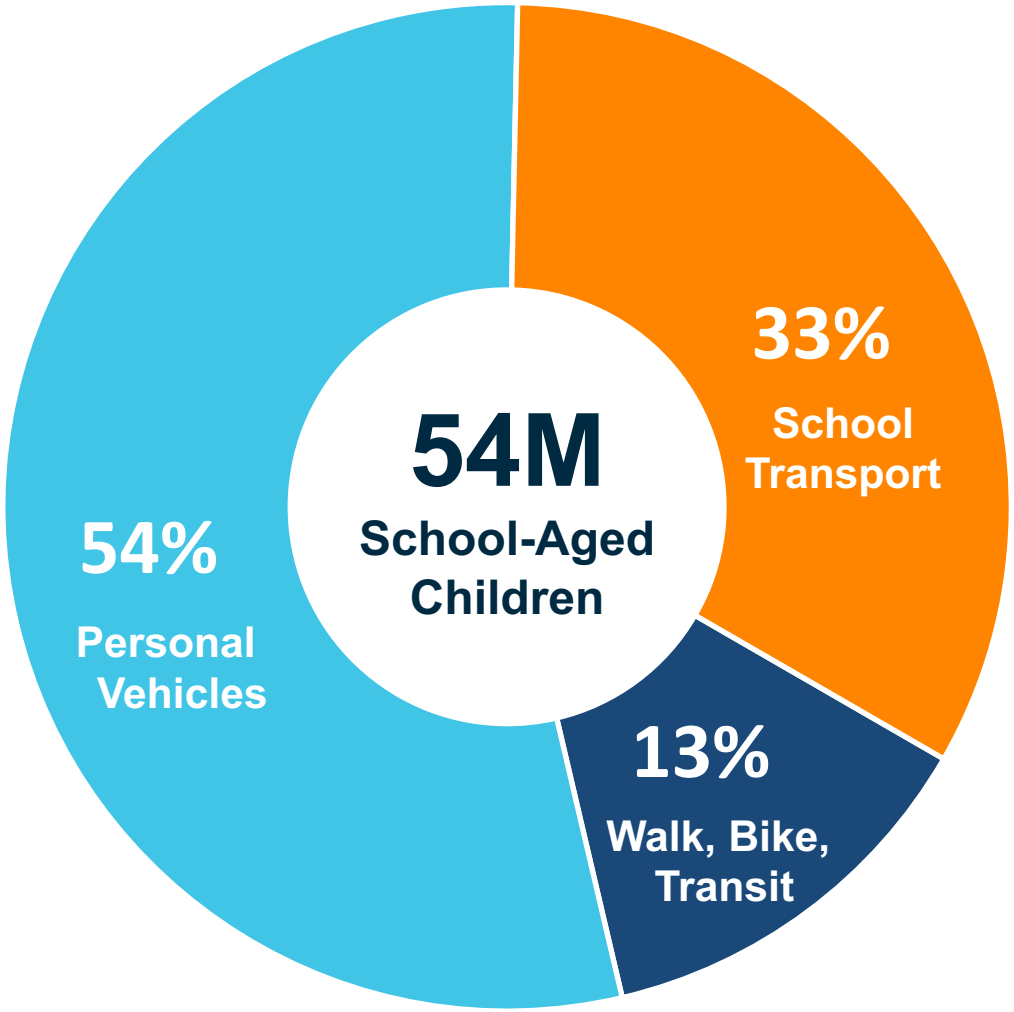
80% of parents agree afterschool activities help them keep their jobs

38%
No extended family nearby to help

10+ hrs weekly extracurriculars per family

School choice increases overall distance from home to school

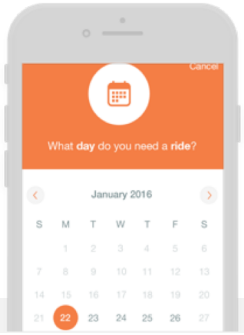
How do kids get to school today?



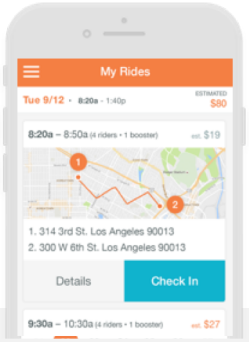
HopSkipDrive builds trust through technology

Our Safe Ride Engine delivers safety, flexibility, visibility and cost savings

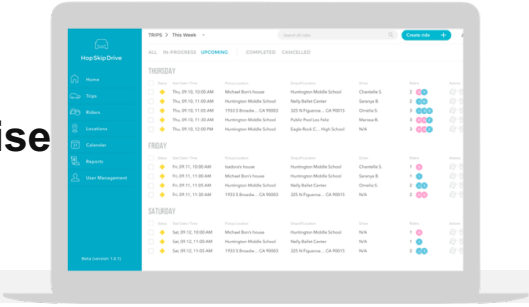
Consumer



CareDriver



Enterprise



TRUST & SAFETY LAYER

- Automated Alerts & Monitoring
- Secure Communication
- Safety Tracking
- Rider Verification

MARKETPLACE LAYER

- Dynamic Routing & Logistics
- Commerce
- Proprietary Matching Algorithms

Safe Ride Engine enables highly differentiated service built when the arranger isn't the rider

HopSkipDrive

Before the Ride



- Strictest Driver vetting
- Know driver ahead of time
- Pre-scheduled rides
- Arranger is not the rider
- Contracted and recurring ride demand

During the Ride



- 2-factor authentication
- Safe ride support monitoring
- Door-through-door service

After the Ride



- Relationships not transactions
- Driver consistency

First nationwide youth transportation platform

With *additional markets launching in 2020*

12
Markets Nationwide

7
States



Redefining youth transportation

HopSkipDrive

Trusted partner to help schools, districts, counties, and families ensure all kids get where they need to be to reach their highest potential

180+
SCHOOL & DISTRICT PARTNERSHIPS

6M+
SAFE MILES DRIVEN

1M+
KIDS DRIVEN

40+
YEARS
SAVED FOR FAMILIES

SCHOOL & DISTRICT PARTNERSHIPS

Seattle Public Schools
Federal Way Public Schools
Klein ISD Promise2Purpose
ACPS Alexandria City Public Schools
Littleton Public Schools
Denver The Mile High City
Aurora Public Schools
County of Los Angeles California
Pasadena California
San Gabriel Unified School District
Keller Independent School District
San Ramon Valley Unified School District
Mt. Diablo Unified School District
County of Fairfax Virginia

Our customers love us

HopSkipDrive

> We are so happy with the service quality that we've received from HSD that we just can't stop raving about it! It's been a lifesaver for our youth service program!"

— SENIOR PROGRAM COORDINATOR

YOUTHINK BY SHAREWELL

> HopSkipDrive has been a tremendous resource for us…The drivers have been 100% reliable, and I feel so safe having my students ride with them. They've been a lifesaver!"

— DIRECTOR OF CAMPUS OPERATIONS

Westmark School
THE DIFFERENCE IS BRILLIANT

> We are already seeing a change in our students' energy in the morning. They are a lot happier and calmer because they are not stressed out from figuring out how to get to school."

— SPECIAL PROJECTS MANAGER

ASPIRE PUBLIC SCHOOLS

> HopSkipDrive is not only 60% less expensive than our previous car service solution, but far more reliable. We had worked with HopSkipDrive for only a few weeks before we quadrupled the number of students riding with their CareDrivers"

— TRANSPORTATION DIRECTOR

Littleton Public Schools

CareDrivers love driving for HopSkipDrive



Julie
Grandmother



Trielle
Mom of 2



Hadiyyah
Nanny

"I love meeting new kids, and driving the ones I see almost every week."

95%+ Female Drivers

$37 Average per hour earnings

70 NPS

We transport youth to their highest potential

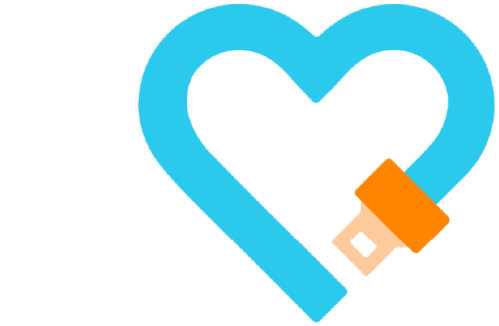
Every day we enable thousands of kids by removing mobility as a barrier to opportunity



Georgina went from near-drop out to graduate



Randee won a $250,000 scholarship



HopSkipDrive

Thank you

HopSkipDrive.com